*Please complete the following questionnaire so that we can better understand your company and suitable technology further. We need to evaluate your responses BEFORE recommending you to our client and a direct contact with them. Only non-confidential information is required at this stage and any supporting literature would be appreciated to support your comments and demonstrate your experience. The next step would be an NDA with our client to enable a direct discussion.*

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| **Overview:** *Please provide a brief overview of the company* |
| **Technology Summary:** *Please provide an overview of the platform, underlying technology and potential applications* |
| **Technology Capabilities** *Please provide details on how your technology meets our client’s requirements outlined in the* [*profile*](https://www.strategicallies.co.uk/public/wax_collaborate/Authentication%20Search.pdf) *:-*   * **Size of tag & reader**: *Minimum size / shape requirements for tag and reader* * **Cost of tag & reader:** * **Success rate**: *% success rate for reader / device to recognise the consumable* * **Recognition time**: *Time taken to recognise the tag / consumable* * **Orientation flexibility:** *How easily can the tag be recognised - are there any limitations on orientation?* * **Identification capacity:** *How many consumables (SKUs) can be identified using this technology - are there any limitations?* * **Read/write capability:** *Does the tag have read/write capabilities?* * **Power usage:** *Power requirements for both tag and reader* * **Lifetime:** *How many cycles could a tag be used for, how long could a reader be used for?* * **Temperature Resistance:** *Temperature limits for both tag and reader. Can they withstand 200-300°C? or be developed to do so?* * **Stage of commercialisation:** *Can the technology be demonstrated now? When would large scale manufacture (millions/billions) be possible?* * **Manufacturing capabilities:** *Are there any manufacturing limitations?* |

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| **Experience and References:** *Please list any reference clients you can, and detail experience with relevant products for this search* |
| **IP:** *Please provide details of any unique technical expertise the company has or any patents it holds* |
| **Type of collaboration:** *Please detail the variety of ways in which you would consider working with our client (supply only, joint development, licensing, etc)* |
| **Further documents:** *Please provide any supplementary documents that you think may be suitable (e.g. company presentation/overview, technology summary/data sheets, case studies, etc)* |
| **Company/Industry restrictions:** *Please indicate any companies or specific areas you are not able to work in (e.g. Drug / Pharma, Alcohol, Tobacco or next generation products)* |
| **Contact details:** *Please provide your full contact details (name, position, email, phone/mobile).* |